

1.

V. POUGAJENDY

Specialized in Disaster Risk Reduction and Climate Change

PROFILE



Study on the Groundwater Extraction

I

- Have surveyed an area of 1000 sq. km. in the villages of Tamilnadu and Pondicherry. During the survey, details on well particulars such as total well depth, casing dia, motor head, horse Power of the pump, size of the delivery pipe, pumping rate of the well, average rate of extraction per day and year, hours of pumping during summer, southwest monsoon, northeast monsoon and winter season, aquifer in which water is pumped, history of the well, etc. were collected.
- Have made reports based on the data collected.

Study on seawater intrusion in the Aquifers of the Coastal area

I

- Have studied the status of the aquifers of the coastal area of some villages near Auroville (neighboring region of Pondicherry) to identify whether the aquifers have been affected by seawater intrusion or not due to over exploitation of groundwater in the interior region.
- Have identified the area under seawater intrusion based on the data analysis and made the reports.

Monitoring the quantitative and qualitative aspects of the groundwater and the surface water resources in the villages of Vanur taluk of Villupuram district, Tamilnadu and its adjoining places of Pondicherry state:

I

- Have monitored continuously the selected Observatory wells for identifying the water level fluctuation and made the graphs to identify the trend of groundwater level in each aquifer of the region.
- Have also used the rainfall data on another axis of the same graph to find out the recharging status of the aquifer.
- Have collected sample from the wells of the region on monthly basis to identify the status of the mineral content of the groundwater.
- Have given special attention to the wells, which are located along the coastal area of the region to monitor the trend of seawater intrusion in the coastal aquifers over the seasons.
- Have also collected samples from the drinking water well of the residential area to identify the quality status of the water and disseminated the information on the status of the drinking water source to the public whenever the problem is identified.

Study on hydrological parameters of the surface water bodies such as run-off, infiltration, evaporation etc.

I

- Have carried out infiltration test using infiltrometer in the important area of the watershed. Particularly, the test was done in the water spread of the tank and pond during the dry season of the year. This was to identify the infiltration rate of the soil type of the tanks and the ponds during different stages such as dry condition, partial saturated condition and complete saturated condition.
- Have made the graphs based on data collected to identify the trend of infiltration in each stage of the tests and have made reports accordingly for each locality of the watershed.
- Have done run-off study in a micro watershed level.
- Considered the various components such as land cover, soil type, soil texture, infiltration rate, topography, rainfall intensity, etc to find out the run-off rate of the watershed.

Quantification and Characterization of Tree Water use in two tree species (*Accacia auriculiformis* and *Peltophorum pterocarpum*) in the coastal Tamilnadu, South India .

Water use in two common trees viz. ***Accacia auriculiformis*** and ***Peltophorum pterocarpum*** was quantified. These have been used in extensive reforestation work on wasteland in Auroville. The experiments were undertaken to see if the forest might contribute significantly to the observed groundwater depletion in the area. The calibrated heat pulse method was used to quantify the volumetric sap flow in two different tree speices. Micro-meteorological measurements were made to examine the relationship between the sap and flux reference transpiration. The total water use by the tree was 160mm for ***Accacia auriculiformis*** and 300mm for ***Peltophorum pterocarpum*** between the month of December 1995 and the month of November 1996. References evapotranspiration over the same period was 1796mm and the rainfall 1148mm. Resistance to transpiration loss by the trees was high and never exceeded reference evapotranspiration even when the soil was saturated. Water use was highest between the month of September and the month of December and lowest during the month of March – the Month of May. Regression analysis shows that the sap flux was well co-related with references evapotranspiration when soil moisture was high and poorly co-related during the summer when the soil moisture was low. Mean daily sap flux varied from approximately 6.65 – 85.54 liters per day for ***Peltophorum pterocarpum*** and from approximately 3.75 – 20.61 liters per day for ***Accacia auriculiformis***. Evidence suggests that the net impact of the forest on the groundwater is positive despite an estimated water use of about 20 % of the annual rainfall.

Assessment study on crop water use

I

- Have carried out an assessment study on crop water use for different crops of different locality of the watershed.
- Considered various factors such as physiological water requirement of the crops, application loss of the particular soil type, evaporation loss of the area, etc.
- Have assessed for each crop the status of the irrigation eg. Whether the crop is being over irrigated or under irrigated. If over irrigated, how many times more than the total water requirement.
- Have made separate assessment reports for each and every important crop of the region.
- Have disseminated the assessment reports to the farmers of the region through training.

Preparation of Research and Development Projects for the Water Resources of Vanur Taluk, Villupuram, Districts and its adjoining Pondicherry State.

I Have written and handled the following the projects

Title: Development of a participatory methodology in hydrological extension.

Description: The project aims at developing a methodology that will integrate the twin sciences of hydrology and extension education. It is defined “the practice of educating Users in hydrological science by sharing research result collected through participatory data collection. Users in this sense imply farmers relying on the surface and groundwater for irrigation and consumer who use water domestic purpose.

Title: Augmentation of groundwater through artificial recharge in Vanur Watershed of Villupuram District, Tamilnadu.

Description: The project aims at augmenting the groundwater potential of the over exploited aquifers of the watershed and protecting the same from seawater intrusion. Moreover, it also aims to maintain quality and quantity of drinking water source and to revitalize the abandoned agriculture of the watershed.

Title: A Study on the groundwater extraction and the quality in the command area of the Sugar Mill of the E.I.D. Parry, Nellikuppam, Cuddalore.

Description: The project aims at assessing the groundwater extraction of the command area of the mill. In addition to that, project also aims at identifying the quality status of the groundwater of the same region. The main intention of the project was to inform the mill about the existing scenario of the groundwater quantity and quality so as to enable the mill to formulate the future water management of the command area.

Awareness Creation on Water Resources of Pondicherry and its adjoining Tamilnadu State.

I

- Have conducted an introductory program on the status of groundwater for Panchayat Presidents (Village Heads) and Councillors of Vanur Taluk, Villupuram District.
- Have conducted Trainers-Training program on basics of hydrology (Vanur Taluk) for the developmental workers of the NGO called Village Action Group, Auroville.
- Have conducted an awareness program on over exploitation of groundwater and its implications for Seven Youth Clubs of the Vanur Taluk.
- Have conducted dialogue with the users about the existing and the future scenario of the groundwater resources in 35 villages of the Vanur Taluk.
- Have directed awareness program (Street theatre) with the support of the “Ministry of Environment and Forest”, Government of India and conducted the same in nearly thirty villages of Vanur watershed. This has been telecasted through National Television and broadcasted All India Radio of Pondicherry for the benefit of the people.

Disaster Studies and Risk Management Plan

As I have been doing research on the various climatic conditions of the entire world and paying special attention to India particularly to Tamilnadu and Puducherry regions since 20 years, I am also developing special packages of Disaster Management for the each locality of the Tamilnadu and Puducherry regions with an aim to empower the local inhabitants to get well prepared to disasters as well as to mitigate the losses that occur during the disaster periods.

Analytical Study on Meteorological Parameters of Pondicherry and its adjoining Tamilnadu State.

I

- Have collected the data on various meteorological parameters such as Rainfall, Temperature, Relative Humidity, Solar Radiation, Wind speed and direction, Evaporation, etc from different sources and analyzed for identifying the trend of such parameters over decades.
- Have also recorded the Rainfall, Temperature, Humidity, Wind speed and Direction with the help of an automatic weather station in the watershed of Vanur, Tamilnadu. As I got the data on weather parameters for each and every minute for a period of one year, I used them for calculating the Run-off, Evaporation, Evapotranspiration, etc. of the watershed.
- Have disseminated the prevailing facts of the weather parameters to the farmers of the watershed through meeting and also supported the students and scientists who did research on hydrological aspects of the watershed.

Reports Produced

- Groundwater Extraction cum Salinity Survey (1995 – 1997) – A part of Vanur and Tindivanam Taluks of Villupuram District, Tamilnadu and Northern Parts of Pondicherry.
- A Preliminary Study on Groundwater Quality in the Southern and Eastern banks' Villages of Kaluvelly Watershed of Villupuram District.
- Coastal Salinity Survey (1996) – Bommayarpalyam, Kottakuppam, Periyamudaliarchavady and Chinnamudaliarchvady (coastal villages of Auroville- North of Pondicherry).
- Soils of Vanur Taluk, Villupuram District, Tamilnadu.
- A Preliminary Study on Assessing the Groundwater Scenario in the Command Area of E.I.D. Parry (India) Ltd., Nellikuppam, Cuddalore Districts.

Conference and Seminar attended

- Attended the international conference on Drinking Water Resources held at CLRI, Chennai in December 1997.
- A paper on “Over exploitation of Groundwater and Contamination in Vanur Taluk of Villupuram District, Tamilnadu was presented in the seminar namely “Coastal Water Management” held at PWD, Pondicherry.

Name : V. POUGAJENDY

Father's Name : Virapin Vijayaraj

Data of Birth : 14.07.1968

Sex : Male

Nationality : Indian

Religion : Hindu

Mother Tongue : Tamil

Marital Status : Married

Educational Qualification : B.Sc. (Agriculture)

Research Work : 20 years research work on Weather Analysis
and Forecasting.

2.

BARATHRAM.N

er.barath@outlook.com

Mob No.: +91 9952340956

239, Sri Sakthi Nagar, Gandhi Nagar post, Vadakuthu, Pin: 607308.

CAREER OBJECTIVE

Seeking challenging opportunities that offers the chance to work in an exciting, dynamic environment and to be part of a rapidly expanding global team.

PROFESSIONAL TRAINING AND COURSES COMPLETED

- Possess C-License from TN Electrical licensing board C-57917 valid upto 19-10-2025
- Completed Diploma in Industrial Safety at Annamalai University, Chidambaram.
- Possess Electrician License in Oman-Approved by DCRP valid till 03/04/2022
- Completed ESR from Ray Skills Development under the supervision of the Ministry of Manpower at Sultanate of Oman.
- Attended following workshops conducted by Rusayl Institute llc. under the supervision of the Ministry of Manpower at Sultanate of Oman
 - ◆ Managing Safety Workshop
 - ◆ First Aid Workshop
 - ◆ HSE Induction Workshop

EMPLOYERS & PROJECTS DETAILS

I. Employer : BGR ENERGY SYSTEMS Ltd., (June 2019 to Nov 2020)

Project/Scope of work: 2 x 660 MW TANDA, Stage V & VI-Electrical Equipment Supply & Erection package , UP (NTPC)

*Designation: **Project Engineer- Electrical***

Responsibilities:

- Cable Tray Erection
- Cable laying – HT and LT Power cables & Control cables
- Cable Jointing
- Cable HV testing & IR testing
- Cable Termination
- Equipment Earthing
- Battery Erection
- Transformer Erection

II. Employer: Barwah Global L.L.C (Sep 2016 to Aug 2018)

- a) *Project/Scope of work: Construction of commercial & residential buildings at Sultanate of Oman*

Designation: **Project Engineer - Electrical**

Responsibilities:

- Handling of Electrical loads as per Customer's requirement & as per Oman Electrical Standards
- Preparation of Work schedule and execution of the same
- Co-ordinate with contractor for Electrification, Execution, Erection & Commissioning
- Maintaining the Daily Progress Report of site
- Check the entire work as per approved drawings
- Preparation of site documents, shift report, inspection reports, Tool box report, PPE reports & checklists.
- Organizing safety audits within the department and ensuring the compliance from all employees and preparation of checklists and audit reports.

b) Project/Scope of work: Extension of Power supply 11KV/440V for MAJAN & EBOP SALALAH 2 IPP 445MW, Sultanate of Oman.

Responsibilities:

- Power, Control & Fibre optic Cable laying and termination of PECC.
- Study & analyse the cable schedule and execution as per the actual site requirement.
- Power feeder panel erection for HT and LT motors.
- Erection of Mini Feeder pillars 11kV/440V for MAJAN.
- Pre-checking of entire work as per MAJAN approved drawings.
- Ensuring the safety of coworkers at site. Inducting the staffs to work with safety always.
- Preparation of material request list for the planned activity & co-ordination with MAJAN staff for the approval of the same.

III. Employer AMM Contractors (Man power service provider for M/s. ABB India Ltd., Neyveli) (Nov 2012 to Aug 2016)

Project/Scope of work: Electrical Erection & Maintenance of Bucket wheel excavators-Neyveli 11kV/690V and 11kV/415V

Designation:

Project Co-ordinator & Supervisor (Electrical)- From Nov 2012 to Aug 2016

Responsibilities:

- Supervise & Erection of 700ltrs Bucket Wheel Excavators 1650, L&T I & II.
- Rejuvenation of 1421 and 1422BWE-1400Ltrs.
- Planning, Execution and Maintenance of Electrical Equipments in Bucket wheel excavators & MTC's
- Preparation of maintenance documents, shift report, inspection reports, Tool box reports, PPE reports & checklists
- Organizing safety audits within the department and ensuring the compliance from all employees and preparation of checklists and audit reports.
- Arranging necessary permits in prior and ensure work schedule is not delayed.

EDUCATIONAL QUALIFICATION

B.E., Electrical & Electronics Engineering at Krishnasamy College of Engineering and Technology (Affiliated to Anna University) and secured 71% (2007-2011 Batch)

INTERPERSONAL SKILLS

-
- Problem solving
 - Decision making
 - Communication
 - Analytical

PERSONAL INFORMATION

-
- Name : Barathram N
 - Father's Name : Natarajan D
 - Date Of Birth : 09/09/1989
 - Gender : Male
 - Marital Status : Married
 - Nationality : Indian
 - Linguistic Ability : Tamil, English, Hindi
 - Passport Number : N0672105 (DOE-22/06/2025)
 - C-License Number : C 57917(19-10-2025)

DECLARATION

I hereby declare that the above mentioned informations are true to the best of my knowledge.

Place: Neyveli

Yours Truly,

Barathram Natarajan

3.

K.SATHYAKALA SUDHAKAR
Tiruchirappalli, Tamil Nadu

Mob: +91 94893 59164

ksathyasudhakar@gmail.com

EXPERIENCE & AREA OF SPECIALIZATION:

- Motivated, dedicated and inspiring individual with 2+ years of experience in Psychology.
- Volunteered as Counseling Psychologist.
- Expert in Cognitive Behavioral therapy, Person centered therapy.
- In addition to that I am a Qualified Physiotherapist with around 10 years of field experience.

EXPERIENCE SUMMARY:

Duration	Organization	Location/Country	Designation
May'2021 to Till now	Happy Mind	Tiruchirappalli, Tamil Nadu	Behavioral Psychologist
9.4 Years	Mahab Rehab Center	Kumbakonam, Tamil Nadu	Physiotherapist, Relationship Manager

KEY SKILLS:

- Good Communication with the Clients and empowering people .
- Follow top Medical standards and Provide genuine care to the Clients to get them healed on feet quickly.
- Uphold the name of the medical profession by following due diligence.
- Open minded & coachable. A quest to improve and striving to be better every day.
- Thoughtful Decision Making. A clear mind, an obsession to simplify & data informed.
- Constant Innovation, Assessing, suggesting new ideas for improvement.
- The courage to dive into the unknown in search of new insights.
- Stress management training, faculty training.
- Strive to Improve Intra personal and Inter personal communication skills.

- Providing one to one guidance to motivate and engage my clients taking an active role in their personal, educational and career development.

EDUCATION:

- 2008 - Bachelor of physiotherapy(B.P.T)**
The Tamil Nadu Dr.M.G.R Medical university
- 2021 - Master of science in Psychology**
Tamil Nadu Open University
- 2021 - Diploma in dynamic counseling and coaching therapy**
Global Trainers, Coaches & Counselors Organization

EXPERIENCE DETAILS

Organization 1 : HAPPY MINDS-PATIENT RELATIONSHIP MANAGER

Responsibility:

As Qualified Counselor who can provide support and treatment to people who have been diagnosed with various psychiatric problems. Listed are some other therapies I can provide for my clients.

- Child psychology
- Mentoring
- Life Coaching
- CBT/Cognitive and behavioral therapies
- Person Centered Therapy
- Employment Support counseling
- Couples counseling
- Anger management
- Depression & Anxiety
- Domestic violence
- Gestalt therapy
- Counseling for Addiction to drugs or alcohol
- Initial assessment/Risk assessment for Individuals

Organization 2 : PHYSIOTHERAPIST, RELATIONSHIP MANAGER

Responsibility:

- Improve mental and physical health reflects in performance.
- Timely care to the patients for faster recovery.
- Optimizing the time to perform and attend as many patients as possible in a day.
- Attach progress reports of patients at the end of each physiotherapy session.

- Monitor progress and provide honest report to the Surgeon
- Follow due diligence and provide the best Healthcare possible.
- Follow up with Doctors and Patients for resolving any issues and ensuring satisfaction.
- Collaborates with other departments for ensuring timely resolution.

TRAININGS :

- Aug' 2002 - Department of Technical Education**
 Certified Senior Grade English Type Writing at Government Technical Examination.
- May' 2007 - City Hospital, Chennai**
 Attended Clinical Demonstration Class on Cardio Respiratory Physiotherapy.
- September' 2013 - Department of Differently Abled Welfare, Government of Tamil Nadu**
 Participated in Training program on Development of Hand Function for Promoting Activities of Daily Living.
- Dec' 2020 - Global Trainers, Coaches & Counselors Organization**
 Completed Intensive Training on Spoken English & Written English-Laws & Regulation of Emocare / GTTCO.

INTERNSHIPS:

- September' 2008 - Rotatory Internship-MIOT Hospitals**
 Departments worked Cardiothoracic Rehab, Neurological Rehab, Burns & Plastic Rheumatology, Leprosy Rehab
- April' 2008 - Rotatory Internship-NLC Hospitals**
 Department- Locomotors Handicapped Training at Orthopedic & Physiotherapy

HOBBIES:

- Listening to speech of psychologists.
- Origami
- Fitness training for family members, Friends

PERSONAL PROFILE

Place & Date of Birth : Neyveli, 23rd September, 1985

Gender : Female

Nationality : Indian

Marital Status : Married

Languages : English, Tamil & Malayalam

Address : 4, SMESC Colony,
Opposite to Sundar Nagar,
Tiruchirappalli,
Tamil Nadu-620 021, India.

BIO – DATA

E. Selvaganapathy, B.Com., D.M.E.C.,



Name : E. SELVAGANAPATHY

Father's Name : C. Ezhamuthu

Professional : Director-WASH (Women Association for sustainability and Harmony)

Office Address : 27/11 Renganathan Nagar,
Beach Road,
Cuddalore – 607 001.

Address for Communication : Kothandaramapuram,
Thondamanatham (Post)
Cuddalore – TK.
Cuddalore District,
Tamil Nadu, Pin: 607 301

Contact No : 94433 97922

Date of Birth : 24.06.1976

Nationality : Indian

Educational Qualification : B.Com., D.E.M.C.,

Training Attended :

- Training Programme on Women Development Corporation (Govt. of Tamil Nadu)
- Training Programme on HIV / AIDS Awareness.
- Training programme on Panchayat Raj Institutions and Weaker sections.
- Training programme on Dalit Human Rights Monitoring.
- Rural Entrepreneurship Development Programme (E.D.I. Institute of Ahmedabad)
- Entrepreneurship Training – S.S.I. (Govt. of India)
- Advanced Training Institute (Govt. of India)
- Artistic Training (SRC-Govt. of Tamil Nadu)
- Rain water Harvesting Training (TWAD Board - Govt. of Tamil Nadu)
- Training about P.A. Act (HRFDL - Govt. of Tamil Nadu)

Service Record

Sl.No	Service	Period
1	Social Worker	2000- Life Time
2	Trainer of Trainers, Tamil Nadu Women Development Corporation	2001 – on Going
3	Trainer of Trainers, Gender HIV / AIDS Awareness	2001 – on Going
4	EDP/ESDP Trainer, TAHDCO	2002– on Going
5	Entrepreneur Trainer – TAHDCO, DRDA , DIC, TNWDC	2002 – on Going
6	Master Trainer UYEGP (Govt. of Tamil Nadu)	2010– on Going
7	EDP/ESDP Master Trainer (Govt. of India- MSME)	2008 – on Going
8	District Best Banker's Award selection committee member – Maha Thittam	2010 – on Going
9	District Committee Member Untouchability and Atrocity	2010 – on Going
10	State level Committee Member HRFDL Network	2007 – on Going

Yours faithfully

(E. SELVAGANAPATHY)

5.

SURESH.K

Email id: surgee1987@gmail.com

Contact no: 9789210229

38, Oorakulam Street,
Molapakkam,
Kariayamanickam (Post)
Puducherry – 605 106.

CARRIER OBJECTIVE

Seeking a challenging position in your firm to utilize my skills and abilities that offers professional growth while being resourceful, innovative and flexible. Aspired to reach the greater levels in life through Punctuality, Sincerity and Discipline.

PROFESSIONAL EXPERIENCE

Sree Annapoorna Foods (Apl 2021 to Till date) – Territory Sales Officer

- Achieving Sales Targets for every month.
- Handling distributor for the territory.
- Handling a team for salesman and company promoter.
- Identifying the business opportunities of the territory.
- Identifying for new distributor for the territory.
- Ensure primary and secondary sales.
- Ensure visibility of merchandising to the outlet.
- Giving Regular feedback and information of my products and competitors.

Zinka Logistics Solutions Pvt. Ltd. (Mar 2020 to Aug 2020) – Demand Acquisition Lead (Senior Sales Executive)

- Identify the new Customer acquisition like Transporter and End customer for assigned territory.
- Achieved monthly acquisition and revenue targets for the territory.
- On - board new customer acquisition as per the norms of the company.
- Identify for new Channel Partner for the Customer acquisition.
- Handling the Teams for the Customer Acquisition.
- Daily service all the attached Customer as per the beat plan.
- Installing the app for new customer mobile for transporting the materials.
- Ensure the training for customer like how to use the app.
- Ensure every day the new order collect and request the app.

Bausch & Lomb India Pvt. Ltd (July 2013 to Aug 2017) – Distributor Sales Executive

- Identify and activate key accounts and channel opportunities for the Puducherry and some part of Tamilnadu (i.e. Cuddalore, Villupuram and Tiruvannamalai District).
- Execute prescribed merchandising standards, promotions for key accounts at the local franchise level.
- To coordinate with senior management to develop monthly action plans for achieving targets.
- Develop symbiotic relationship with clients.
- Monitor sales volumes and sales targets achieved through promotions at select major key accounts.
- Ensuring Primary and Secondary sales.
- Ensuring trial lenses and sales aids availability at the retailer counters and hospitals and Training the optical sales persons.
- Ensuring DSO.

Britannia Industries Ltd (June 2012 – June 2013) - Pioneering Salesman

- Achieving Established Sales Targets.
- Supervise a Team of Distributors and their salespersons.
- Prime importance is held by the primary and secondary sales.
- Conducting the training program to the subordinates.
- ROI Calculations for the distributors.
- Handled 5 Stockiest in Cuddalore district with the volume of 1.5 Cr.

ACADEMIC QUALIFICATION

B.Sc., (Mathematics)

May 2007

Tagore Arts College, Pondicherry University

Percentage: 69.7%

TECHNICAL SKILLS

- MS Office Word and Excel
- Having Experience to work in Tally package

PERSONAL TRAITS

- Easily adoptable to new environments.
- Willingness to learn and lead.
- Zeal to work in a place where there is room for creativity.

PERSONAL DETAILS

Name	: K. Suresh
Fathers Name	: P. Kaliyaperumal
Date of birth	: 07.02.1987
Sex	: Male
Nationality	: Indian
Marital Status	: Married
Languages	: English, Tamil (R, W, S)

DECLARATION

I hereby declare that the information furnished above is correct to the best of my knowledge and belief.

Place: Puducherry

Date:

SURESH.K

CURRICULUM VITAE

K.SATHIYAPRABHA

No.C-21,
Vellore Road,
Block-16, Neyveli - 607803.

Contact No: 9443291574,
9487154170

OBJECTIVE:

An enhancing and enterprising Fresh B.Sc., B.Ed professional that is well experienced with good communication skills, wants to take challenging assignments in Educational Institution.

EDUCATIONAL:

Name of the Examination	School/College	Year of Passing
Bachelor of Science in BOTANY	Kandaswamy Naidu College for Woman, Cuddalore	2003
Bachelor of Education in BOTANY	National College of Education, Thillainagar - Tamilnadu.	2006
Master of Science	Annamalai University	2010

WORKING EXPERIENCE:

Worked in Grills Higher Secnodary School, Block-11, Neyveli
Period: 01.06.2007 to Till Date.

SKILLS SETS:

Computer Skills:

Operating System : Dos, WINDOWS 9x/xp, M.S-Office, Word.

Certificate:

TTC : Technical Teachers Certificate
DMO : Diploma in Ms-Office

Embroidery in tailoring

Creative workshop certificate in Painting (glass painting, saree painting), Hand works & dance.

PERSONAL DETAILS:

Name : Sathiya Prabha.K
Father's Name : Kaliyan.M
Date of Birth : 23.07.1980
Sex : Female
Marital Status : Married
Nationality : Indian
Permanent Address : C-21, Vellore road,
Block-16, Neyveli - 607803.
Language Known : English & Tamil.

DECLARATION:

I hereby by declare that the above information that I furnished are true and correct to the best of my knowledge and belief.

Place: 23.02.2022

Date: 23.02.2022

Yours Truly,

(SATHIYAPRABHA.K)

7.

RESUME

RAGURAMAN.S

D.No: 47 Agarm Colony
Parangipettai (post)
Bhuvanagiri (tk),Cuddalore (dt),
Pin: 608502, Tamilnadu, India.

E-mail : raguraman01111994@gmail.com

Mobile : +91 7867834576

OBJECTIVES :

A Challenging career which enable me to utilize my skills in the best possible manner and give me adequate opportunities to contribute to the overall growth of the organization.

ACADEMIC QUALIFICATION:

CLASS/ DEGREE	NAME OF THE SCHOOL/COLLEGE/UNIVERSITY	YEAR OF PASSING	% OF MARKS / OGPA
S.S.L.C.,	GOVT BOYS HR SEC SCHOOL PARANGIPETTAI	2010	49.6%
H.SC.,	GOVT BOYS HR SEC SCHOOL PARANGIPETTAI	2012	54.42%
B.Sc. (Horticulture)	ANNAMALAI UNIVERSITY ANNAMALI NAGAR,CHIDAMBARAM.	2018	6.90

❖ **TRAINING ATTENDED :**

- Gained practical knowledge on all aspects of Horticulture from the perspective of farmer for a period of one month at Batlagundu in Dindigul district during Aug-2015.
- **Industrial tie up programme -1 :** Nursery and management in Horticulture crops, at kamatchi amman nursery, periyakulam, theni during june -2015.

- **Industrial training programme -2** : Obtained hands on training in all landscape aspects of Coimbatore. period of one month during Feb-2016.
- Got two month training, at kamatchiamman Horticulture Nursery.

WINDOWS APPLICATIONS :

- ✓ Microsoft- word, MS-Excel, MS-Power point,
Well verse in using Internet.

PERSONAL SKILLS :

- ✓ Learning anything quickly and easily adaptable. I am well know about method of landscape & better field experience .I have interested to LANDSCAPING . so it will be easy to work this job.

EXTRA CURRICULAR ACTIVITIES:

- ❖ *Cooking, sports.*

WORK EXPERIENCE

Company Name : Relson Health care in Pondicherry

Designation : Agriculturalist

Period : March - 2019 to 2020

- Landscaping & Gardening Work at maintaining
- Vegetables cultivation and awareness to employees
- Preparation of organic fertilizer
- Spraying natural insecticide on vegetables
- Arranging tree planting for all events of our company
- Administration office work supporting coordination
- HRD office work supporting coordination

- Additional Housekeeping supervisor
- I will do all the work you give me in our company

PERSONAL PARTICULARS:

Name : **RAGURAMAN.S**

Father's Name : Sellaperumal.S

Date of Birth : 01/11/1994

Gender : Male

Nationality : Indian

Religion : Hindu

Blood Group : O -ve

Marital Status : Single

Languages Known : Tamil, English

DECLARATION

I hereby declare that the above information furnished by me is correct up to my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.

PLACE :

Yours Truly.

DATE :

(RAGURAMAN.S)

8.

Padmanathan. J

Email id:

padmanathan061990@gmail.com

Contact no: 9003475272

CARRIER OBJECTIVE

Seeking a position in your firm to utilize my skills and abilities that offers professional growth while being resourceful, innovative, and flexible. Aspired to reach the greater levels in life through Punctuality, Sincerity and Discipline.

PROFESSIONAL EXPERIENCE:1

- ***ABT Industries Limited***
(Aug 2021 to At Present)
Sales Officer
- ***Bindu Appalam Pvt***
Ltd (Nov 2020 to July 2021) Sales
Officer

PROFESSIONAL EXPERIENCE:2

- ***Reliance Jio Infocomm Limited (Oct 2017 to Nov 2020)*** Jio Point Manager- (Senior Sales Executive.)
- Key activities are Routing competition and Sale Turnover.
- Identify and activate key accounts and channel opportunities in the local area level.
- Establish effective and cost-efficient sales and service procedures for the accounts.
- Execute prescribed merchandising standards, promotions for key accounts at the local franchise level.
- Develop symbiotic relationship with clients.
 - *Drive volumes by creating additional vending points, introducing products and packs, managing - promotions to drive consumption, in premise signage presence and brand*

pack display at prominent locations.

-Monitor sales volumes and sales targets achieved through promotions at select major key accounts.

- Ensuring that all display material developed and executed at the local level are aligned with the regional policy on the same and duly approved.

-Identify opportunities for, plan and execute trade, consumer, and event promotions.

PROFESSIONAL EXPERIENCE:3

➤ ***Tanjara Trading Private Limited (Sep 2016-Oct 2017) Sales Officer.***

-Achieving Established Sales Targets.

-Supervise a Team of Distributors and their salespersons.

-Prime importance is held by the primary and secondary sales.

-Conducting the training program to the subordinates.

-Giving Regular feedback and information of my products and competitors.

-ROI Calculations for the distributors.

-Identify and activate the New Outlets and New towns

-Market Expansion.

-Handled a 12 Distributors.

PROFESSIONAL EXPERIENCE ***Mahesh Value Products (July 2015 to Aug 2016) Territory Sales Officer***

- Handling Territory Sales Representative's (TSR)

-Prime importance is held by the primary and secondary sales.

-Giving Regular feedback and information of our brand performance and competitive activity.

-ROI Calculations for the distributors.

-Conducting the training program to the Tsr's.

-Reporting On today Activities to Superior.

-Achieving established sales target.

PROFESSIONAL EXPERIENCE:5

➤ ***Eveready Industries India Private Limited. (April 2014 to June 2015) Territory Sales In charge.***

-Achieving established sales target.

-Handling distributors and their salesperson.

-Placing the product in retail outlets.

-Providing secondary and primary sales.

-Handling 15 distributors in cuddalore and Villupuram district.

ACADEMIC QUALIFICATION

Master of Commerce

2013

Pondicherry University
B.COM (Commerce)
2010 Tagore arts
college, Pondicherry,

Pondicherry
University

PERSONAL TRAITS

- *Easily adoptable to new environments.*
 - *Willingness to learn and lead.*
 - *Zeal to work in a place where there is room for creativity.*
-

PERSONAL DETAILS

Name	: Padmanathan.J
Fathers Name	: S.Jaganathan
Date of birth	: 25.08.1990
Sex	: Male
Nationality	: Indian.

DECLARATION

I hereby declare that the information furnished above is correct to the best of my knowledge and belief.